

## GROW YOUR VISION WITH QLUBO

**QLUBO** is a private markets capital network connecting growth companies with investors, High-net-worth individuals, family offices, financial institutions and strategic partners. We support the capital-raising journey from investor readiness and deal positioning to introductions, due diligence and closing.

START



### INCOMING CASE

Initial information includes the company and business model, market and industry, current traction and revenue, management team, capital requirements, valuation and proposed investment structure, use of funds, and current fundraising status.



### INTERNAL REVIEW & INVESTOR READINESS

Performs an internal review to assess investor readiness, including the Investor Teaser, Pitch Deck, financials and forecasts, capital requirements and use of funds, valuation and investment structure, cap table, management team, growth strategy, and Data Room.



### COMPANY MEETING & ENGAGEMENT

Meeting with the company's management to review the investment case, capital requirements, valuation and structure, strategy and milestones, investor profile, timeline, responsibilities, and required preparations, followed by a signed Engagement Letter / Proposal before active investor outreach begins.



### QLUBO ENGAGEMENT PROPOSAL & ACTIVITIES





## INVESTOR STRATEGY, MAPPING & OUTREACH

1

### First Investor Meeting

**QLUBO** identifies and prioritises relevant investors based on mandate, investment fit and existing relationships, followed by an initial investor meeting.

2

### Second Investor Meeting

The second meeting with the **investor and company management** to discuss the investment opportunity, address key questions and agree on **next steps, responsibilities and timeline**.



## DUE DILIGENCE & ADVISORS

**QLUBO** coordinates the due diligence process and Data Room, involving legal, financial, tax, commercial or industry specialists when required.



## NEGOTIATION & CLOSING PROCESS



Coordination of the transaction process through **final documentation, signing, conditions, transfer of funds and ownership updates**, ensuring clear responsibilities and momentum towards closing.



**Olov Johnsson**

Financial & Legal  
Advisor

[olov.johnsson@qlubo.io](mailto:olov.johnsson@qlubo.io)



**Emir Alic**

CEO / Case Owner  
[emir.alic@qlubo.io](mailto:emir.alic@qlubo.io)



**Siavosh Derakhti**

International Relations /  
Meetings Lead

[siavosh@qlubo.io](mailto:siavosh@qlubo.io)

**QLUBO GLOBAL NETWORK**